

PROJECT SAGE

TRACKING VENTURE CAPITAL WITH A GENDER LENS

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About The Wharton Social Impact Initiative

The Wharton Social Impact Initiative is committed to strengthening the positive impact of business and capital markets. In collaboration with Wharton faculty, we are building the evidence base to guide impact investors* in achieving positive returns and positive impact and training the next generation of leaders in business and finance.

Through our research, training, and outreach, we are growing the community of business leaders, investors, advisors, and scholars working to increase the positive social and environmental impact of business and capital markets.

WSII has been researching impact investing in 2013. Our research reports include the industry-shaping "Great Expectations: Mission Preservation and Financial Performance in Impact Investing," which examined financial returns and mission preservation upon successful exit from impact investing funds. For the past several years we have explored gender lens investing** as one topical theme of particular interest.

ABOUT SUZANNE BIEGEL

Suzanne Biegel is Senior Gender Lens Investing Advisor at Wharton Social Impact Initiative at The Wharton School, University of Pennsylvania, where she is also an alumna. She is the founder and "Chief Catalyst" of Catalyst at Large. She is also a long time private impact investor with a gender lens.

^{**}Gender lens investing is the deliberate incorporation of gender factors into investment analysis and decisions. It is also the deliberate use of capital to improve the lives of women and girls and/or to get capital to companies, funds, and investment vehicles with a focus on women throughout value chains, products and services, or leadership.



^{*}Impact investing is investing that aims to generate specific beneficial social or environmental effects in addition to financial gain.

Introduction

This report provides an overview of the landscape analysis we did on private equity funds* with a gender lens. Our goal was to provide a "point in time" capture of the expanding gender lens investing opportunities globally.

The variables we collected (see page 8), were those that were comparable across funds, accessible through publicly available information, and generally informative about the investment opportunities and variety of options.

Consequently, this report will be valuable for fund managers and financial advisors who are interested in seeing how different funds are crafting their offerings. It will be valuable for investors who are interested in using their investment capital to create profits and impact. It should be helpful to entrepreneurs and intermediaries who are aiming to understand the priorities of the fund managers. And, we hope it will be of interest to researchers who help to drive further research in gender lens investing and impact investing.

At present, the majority of investors and fund managers who identify as gender lens investors focus on increasing women's access to capital, developing products or services for and by women, or increasing women's presence and value whether as entrepreneurs, co-founders, leaders, employees, or customers in the value chain. While gender lens products are available in both public and private markets, this research project, Project Sage, focuses on structured private capital. In the pages that follow, we describe the current state of private equity and debt funds with a gender lens and summarize our key findings. The analysis in this report ** provides an overview of key insights we explored.



^{*}Private equity is capital that is directed to companies not listed on a public exchange. Private equity is composed of funds that directly invest in private companies, or that engage in buyouts of public companies, resulting in the delisting of public equity.

^{**}Readers should also look at the tables that follow this report, which list the individual funds. These can be downloaded at socialimpact.wharton.upenn.edu/research-and-reports.

The funds documented in Project Sage have raised and deployed over \$1.3B to date. "Gender lens" criteria continue to evolve.

Executive Summary

As recently as five years ago, there were few options for structured venture capital and debt vehicles moving capital with a gender lens. Interested investors had little access to or knowledge of the key players, vehicles and investable opportunities in this burgeoning field of finance. Project Sage is our attempt to map funds and provide a point-in-time look at private equity and debt funds that publicly state the use of a gender lens.

You can read more about the approach we took and our key findings below. This market is in its relative infancy, but it is gathering momentum.

The 58 funds included total almost \$2B in targeted fund size. Of that \$2B, over \$1.3B has been raised and is in deployment. Most of the funds launched in the last two years. Capital is moving.

This landscape of funds is illustrative but not exhaustive. Pertinent funds may have been missed in this scan due to not responding by our response cut off date, a shift in their investment criteria after our review began (publicly available investment criteria may have changed between the launch of this project and its publication), or human error.

The size of capital in the funds, investment stages, the ticket sizes into ventures, and even the structures themselves, vary substantially. We also found some disparities in the way fund managers speak about gender and define their "gender lenses". Both criteria and language are evolving.



Geographically, the funds were overwhelmingly located in and focused on North America. Only a few are in Europe. And as it stands, only a dozen funds in Project Sage are based in or focused on emerging markets.

Once we determined that these funds had a gender lens, we looked at sectors and themes. Tech and health-focused companies dominated fund portfolios, followed by companies with a positive environmental impact.

The percentage of women in fund management, and on investment committees, is a bright spot compared to the rest of the venture industry, where the percentage of women in these roles is small. Yet it's worth noting the inverse correlation between fund size and the proportion of women fund partners or investment committee members: the more women at the top, the less capital raised.

We know that there are opportunities for further research and exploration because this is a dynamic and evolving area. We hope actors in the investment ecosystem will find this report of value, and that it will change the way they think and act about impact and investing.

How Fund Managers Address Gender

Fund managers prioritize a range of gender criteria and use varying language in their materials - even when they're describing the same criteria. We saw little standardization in how gender criteria was presented.



| CLASSIFYING GENE | DER CRITERIA: WSII'S | APPROACH |
|------------------------------|--|--|
| Category | Definition | Example |
| Quantified Gender Mandate | Positive screen with quantified thresholds on gender related metrics as part of stated investment criteria | We ensure over 50% of the founding team is female. |
| Gender Mandate | Positive screen on gender related metrics as part of stated investment criteria | We make sure the founding team includes women. |
| Gender Consideration | Gender as one factor of analysis | We consider the gender of founding team members. |

Research Approach

We began by creating a landscape of private equity and debt funds that used a gender lens as a part of their investment thesis. Specifically, we examined websites, marketing materials, and investment documents to identify funds that publicly indicated they took gender into account in determining their investments. Previous mapping by the Woman Effect Initiative and our knowledge of the market provided a strong initial group. Then we leveraged our networks for names and consulted industry databases such as Crunchbase, ImpactBase, and Impact Assets 50 to come up with our list of private equity and debt funds applying a gender lens.

We soon realized that simply looking for private equity and debt funds "using a gender lens" was too broad a descriptor: the funds varied greatly in how they described the role of gender in their investment approach. After analyzing the investment criteria collected from each fund, we created a definitional structure for the categories of gender lens investing (left). We included funds in our scan if they publicly included information about their investment approach that allowed us to categorize them as having a Gender Consideration, Gender Mandate, or Quantified Gender Mandate.

Our definitions are not a ranking of "goodness." It should not be inferred that funds with "Quantified Gender Mandates" are better for women or are better or worse investments than those listed under "Gender Consideration."



We've put forth this definitional structure to help the field use consistent and specific language, and to have a framework for organizing our analysis.

We also saw another grouping of funds: those that did not publicly identify a gender criteria although we have good reason to believe the fund disproportionately invests in women. These came up in our discussions and on some industry lists, but their definitions didn't fit the categories above. Because they did not fit our three categories, these funds were excluded.

For example, we would have excluded a fund focusing on microfinance in emerging markets if there was no explicit reference to gender in their fund criteria language - even though we know that this fund would indeed have an impact on women. These funds are not included in this scan, but they are an important part of the ecosystem, and worthy of exploration.

Once we had our list of funds that qualified as publicly committing to a Quantified Gender Mandate, Gender Mandate, or Gender Consideration approach, we gathered publicly available data (see table on next page) on each fund.

We then compiled the information into a table, and shared each fund's specific table of information with the respective fund's managers so that they could verify the information, add information that we were not able to find on their websites, and confirm that we would be able to publish the information they provided. Some fund managers provided us with information (about assets under management or amount raised, for instance), but requested that we not include the information in the public document. Other funds requested, for a variety of reasons, not to be included in the landscape. We honored these requests for confidentiality.

The result is the Project Sage landscape of nearly 60 funds. We are pleased to put forth this landscape and our summary of trends and findings, but also



acknowledge that there are many questions that we didn't have the capacity to fully explore. They include:

- What are target and actual returns for the funds, the profile of the investees, and the target financial or social returns of the business?
- Does the presence of more women in fund management (or more women on investment committees) affect financial or social performance?

| DATA COLLECTED | |
|------------------------------|--|
| Firm name | Investment minimum |
| Firm location | Investment minimum (USD) |
| Standardized firm location | Sector/Industry focus |
| Fund name | Standardized sector focus |
| First fund, second fund, etc | Investment size (fund into co.) |
| Asset class | Investor geography |
| Investment vehicle | Investment target geography |
| Inception date | Standardized investment target geography |
| Fund size | Number of companies in portfolio |
| Fully raised? | Firm gender highlights |
| Percent of fund raised? | Percent of female venture partners in the fund |
| Total funds raised to date | Percent of investment committee who is female |
| Investment stage | Categorization (Quantified Gender Mandate, Gender Mandate, Gender Consideration) |



Gender Lens Investing: A Dynamic New Field

We found considerable diversity in fund structure and sector focus given the relative nascency of gender lens investing.

Noteworthy diversity among funds included:

- Structures (from traditional venture and private equity to evergreen* structures, collaborative angel funds**, revolving loan funds***, a film financing vehicle, and a purchase order finance vehicle)
- Sectors (from health to environmental to consumer)
- Markets (from developed to emerging).

Collectively, these funds reported a target raise of over \$1.8B. Given that 8 of the 58 funds we included did not report their fund size, the actual figure is even higher. As of mid-year 2017, the 43 funds that reported this information had raised at least \$1.3B, or about 73% of their stated collective goal. (25% of the funds did not provide their target fund size and/or amount raised to date.)

The size of the 50 funds who provided this data varies widely; from \$1M to \$400M, with an average size of \$36M and a median size of \$15M.

The variety of investing options gives investors and wealth managers some choice. And growing demand for product may also spur innovation among fund managers.

***A revolving loan facility is a source of capital that lets the borrower obtain a loan where the borrower has the flexibility to drawdown, repay and redraw loans advanced to it. This type of loan is considered a flexible financing tool due to its repayment and re-borrowing flexibility. When investors, or lenders, invest into a revolving loan fund, their capital does not come back immediately but rather gets loaned again to the same or a different entity to keep the capital in circulation, until such time as the investor has an agreement to get their capital back.



^{*}Evergreen funds are funds that are not structured to have a specific maturity date or closing date, but are rather open-ended vehicles for investors. Investors can get their capital out of an evergreen fund usually after a specific time period without liquidity, and only with "liquidity windows." Evergreen funds are often designed to not "force" an exit for a private company.

^{**}Angel investors are individual investors that invest in privately held companies, usually but not always prior to institutional capital. (At times, angel investors co-invest with institutional capital.) Angel investors often but not always provide other support in addition to financial capital – including contacts, coaching, and advice. Angel investors can invest debt and equity into companies and will sometimes invest as part of a group or a structured vehicle.

Gender Lens Investing: A Dynamic New Field

FUND FULLY RAISED?¹

YES 41% NO 38% NOT PROVIDED / NA 21%

FUND SIZE²

| Sum of all fund sizes | \$1.84B |
|-----------------------|---------|
| Mean | \$368M |
| Median | \$15M |
| Std. Deviation | \$64M |

| Range | \$399M |
|---------|--------|
| Minimum | \$1M |
| Maximum | \$400M |

\$ 1.34 billion raised to date

FUND INCEPTION YEAR³





















2017



Women Deploying Capital

One aspect we explored is the prevalence of women as venture partners, and their presence on investment committees - where investment decisions get made. Across the funds, the percentage of women as venture partners and women on investment committees diverges far and away from the industry norm of only 7%*. Of the funds included in Project Sage, 59% had all women partners.

For investors, investing in women's leadership at the fund level may be important for a number of reasons: to show that diversity matters, to capitalize on new or underfunded leadership in finance, and/or to prove a hypothesis about women's ability to excel in fund management. Also, for some entrepreneurs, the presence of women investors and managers makes a significant difference.

In the future, rigorous research through tools like WSII's impact investing database will be able to compare the financial and social impact of funds that have more women in leadership relative to those with few or no women in leadership.

We are keen to see if outcomes differ significantly from these investor (rather than investment) strategies down the road. For now, it is TSTT - common VC terminology for "too soon to tell."

Though it was not a factor we collected and analyzed in our landscape, it caught our attention – and we thought it was worth mentioning – that at least eight funds included in our scan are backed by either all or mostly



^{*}Based on the Crunchbase Women in Venture report (based on Cruchbase data).

| AVERAGE FUND SIZE BY VENTURE PARTNER GENDER COMPOSITION (USD) ¹ | | | | | |
|--|-------------------|--|--|--|--|
| PERCENTAGE OF FEMALE PARTNERS | AVERAGE FUND SIZE | | | | |
| 100% | \$22.7M | | | | |
| 75-99% | \$33.2M | | | | |
| 50-74% | \$53.1M | | | | |
| 25-49% | \$96.2M | | | | |

The greater the percentage of venture partners who are female, the lower the assets under management

1. n=56

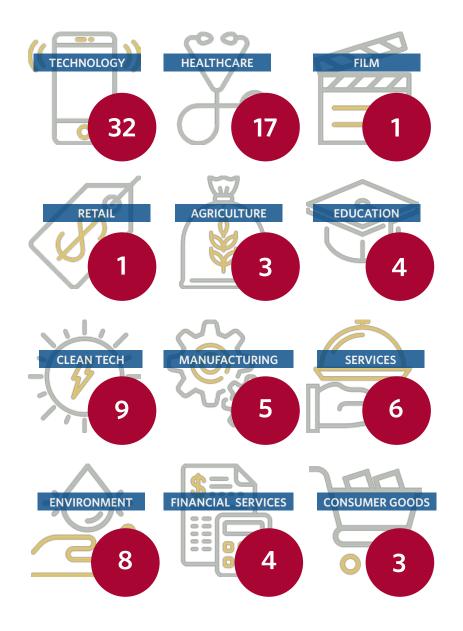
women investors. This group includes Golden Seeds, Belle Capital, Belle USA, Texas Women Ventures, Phenomenelle, JumpFund, Next Wave, and Rising Tide Europe.



Origin and Destination (\$935M) is available to be deployed domestically. destination for at least \$33M, while Africa is the target of at capital, with two funds recently launched. \$9M SE ASIA n=58. Funds can have more than one focus area. For multiple focus areas, all entries are counted

The Geography of Capital:





Sector and Thematic Trends

The data submitted tell us that collectively, funds have financed at least 650 enterprises to date. Many did not disclose the number of companies in their portfolios, so we know this is even greater.

FUND SECTOR FOCUS

We counted 18 funds that were sector agnostic or diversified. In addition to the sectors listed on the left, two funds focused specifically on the aging market or "silver tech." A number told us they prioritized "disruptive tech, deep tech" or "tech-enabled" business. Some were more fluidly focused around places "where women make markets."

FUNDS FOCUSED ON OTHER FORMS OF DIVERSITY

Though our research did not focus on racial/ethnic diversity, our review of the investment criteria and language made it apparent that the range of language and criteria we saw in gender is also present with other aspects of diversity.

For example, we noted at least 12 funds that mentioned diversity in their investment language, whose investment criteria language ranged from a more specific "invests in black and latina women" to a broader "minority suppliers and contractors". These include two funds from Backstage Capital, Harriett Fund, Reinventure Capital, Intel's Diversity Fund, Rising Tide US and Next Wave Impact Fund, Brava Investments, Phenomenelle, Pique Ventures, XXelerate Fund, SoGal, and The 22 Capital Fund.



Investment Vehicle Innovation

We found a number of vehicles with structures other than traditional VC models. They include holding company or evergreen structures, funds with sidecar vehicles enabling investors to co-invest into specific deals, and organizations offering venture funds that also invest in building community amongst entrepreneurs and investors.

Examples include Brava Investments (holding company structure*), Texas Women Ventures (funds with sidecars**), SEAF (sidecar structure), SoGal Ventures (building community along with a fund) and The Helm (also building community along with a fund).

COLLABORATIVE VC FUNDS

Collaborative angel funds, or sidecar funds to angel groups (gender lens or not), have been around for almost two decades. Several funds have launched and raised significant capital from limited partners (LPs) led by experienced angels and VCs. This scan omitted angel groups or investment communities that syndicate deal by deal, and do not have a structured fund.

Two funds we did include are Next Wave Impact Fund (US), and Rising Tide Europe 2. These funds are professionally managed but have an active learning component for LPs. Most venture funds have professional management and the LPs are not expected to be active. This section is about collaborative VC funds – funds where the LPs are expected to be involved in deal sourcing, due diligence, potentially taking board roles or mentoring, providing social capital and contacts in addition to investing. Their stated intention is growing the



^{*}A fund must return money to investors at a pre-set dissolution date. This means that the fund may have to liquidate its portfolio before its portfolio companies mature. In contrast, a holding company can allow each enterprise in its portfolio the time it needs to flourish.

^{**}A sidecar is an investment vehicle organized by the sponsor of the primary fund to participate in one or more co-investment opportunities. A co-investment opportunity is an option to invest alongside a primary private equity fund in an investment that may otherwise be too large for the fund.

| FIRST TIME FUNDS? ¹ | |
|--------------------------------|-------|
| First fund | 62% |
| Second fund | 24.1% |
| Third fund | 3.4% |
| Fourth fund or later | 5.2% |
| No response | 5.2% |

1. n=55

*An incubator is an entity or program, engaged in the business of fostering early-stage companies through the phases of start-up. Incubators may but do not always take an equity stake in the company going through incubation, and they may or may not provide access to investors beyond incubation.

**On 1 January 2016, the 17 Sustainable Development Goals (SDGs) of the 2030 Agenda for Sustainable Development — adopted by world leaders in September 2015 at an historic UN Summit — officially came into force. Countries, companies, investors, and other actors are using this set of goals to mobilize efforts to end all forms of poverty, fight inequalities and tackle climate change, while ensuring that no one is left behind. Some investors are organizing their investments according to the themes and metrics aligned with these goals.

base of women investors and they are focused on women as investors in the funds.

FUNDS DIRECTLY CONNECTED TO ACCELERATORS

Funds connected to accelerators and incubators* are not a new idea nor unique to gender lens investing. But there is a known capital gap in the market immediately following incubation or acceleration, and fund managers are often in the best position to spot opportunities amongst their participants. Our scan holds three examples with a direct connection to a single accelerator: MergeLane (connected to its own accelerator), JumpFund (connected to UpStart) and AllBright (currently launching). For investors looking to back the best investments from an accelerator, structured vehicles that do just that may fit the bill.

PUBLIC FUNDS OR FUNDS WITH GOVERNMENT INVOLVEMENT

While Project Sage doesn't focus explicitly on funds with backing from public sector coffers, two funds have been seeded with public money: StandUp Ventures 1 and ImpactNH. Impact NH receives funding from "Live Free and Start"; StandUp Ventures 1 from the Province of Ontario. Our scan may hold a few others that didn't share detailed investor information.

We did not count all regional economic development funds. That would have been a much larger project. Given economic development goals for gender equity in, for example, the US Small Business Association (SBA), Sustainable Development Goal** #5, and regional economic development agencies, other funds probably exist. There is certainly room for more.



Important, Adjacent Actors in the Ecosystem

We identified, but did not include, a number of venture capital-style philanthropic investment vehicles because they weren't structured to return capital to investors with an upside.

A few have extensive track records and include:

- Acumen, started in 2002, takes in philanthropic capital and invests as a venture fund
- Kiva, founded in 2005, allows investors to lend at a zero percent interest rate
- RSF Women's Capital Collaborative, started in 2016, takes in capital philanthropically and invests with a blended capital approach
- SheEO got its start in 2015, and takes in philanthropic capital from a community of "activators" which it then deploys as loan capital.

We also left out the many microfinance funds with a women's focus that engage in microlending and take in capital philanthropically.

Because these investment vehicles are significant sources of capital supporting women entrepreneurs or companies with a positive impact on women, we thought it important to mention them.



ANOTHER CATEGORY: NO STATED GENDER LENS, BUT HAVING IMPACT

We identified, but didn't include, a category of funds that do not have an explicit gender lens investment thesis even though there is good reason to believe they have a positive impact on both women entrepreneurs and companies that positively affect the lives of women and girls. We have identified roughly 50 such funds at this point and expect there are more.

There is great opportunity to learn from these funds to understand how fund managers might be sharpening their gender lenses. Whether that means that they are making a transition to more of a gender lens mandate, or simply building more of a gender focus or analysis into their funds, we would like to better understand how fund managers are thinking about gender criteria.

CORPORATE INVOLVEMENT

For this scan, the only corporate venture fund* we found with an explicit gender lens was Intel's Diversity Capital. We have since found out there are several others that do have a gender lens (but did not have time to include them in this scan). We have also spoken with two more in the tech industry that would like input on how to increase women entrepreneurs in their pipeline.

Still, corporate involvement in gender lens investing is in its infancy. According to CB Insights, there were over 200 active corporate venture capital funds in the US marketplace in 2016 and corporate venture funds participated in \$13.3B invested across 798 deals through the first half of 2017.



^{*}Corporate venture capital (CVC) is a type of venture capital wherein public companies (or publicly listed companies) make investments into privately companies. These privately held companies may be early stage or later stage. The source of corporate venture capital is the corporation's own balance sheet, corporate foundation, or other capital controlled by the corporation.

Looking Ahead

The following questions and many more present opportunities for further research:

What financial and social performance are each of these funds aiming for? What are they really delivering in terms of gender outcomes? Are their gender criteria creating issues in sourcing and selection? How have their criteria evolved? What are their motivations for backing these funds - social change, good market opportunities, or both? How much of the capital deployed comes from women limited partners? What's happening with exits?

We'd love to hear how people are using this information and finding it of value. As a leading research-led business school, Wharton is building the evidence base for impact investing. We look forward to continuing to share our work with you.

If you'd like to participate in future fund research with the Wharton Social Impact Initiative, please email us at impactinvesting@wharton.upenn.edu. If this report was helpful, please email socialimpact@wharton.upenn.edu.



Acknowledgements

We are grateful to Tara Health Foundation for funding and support for this and other work. We also thank Veris Wealth Partners for their input and collaboration. This work was inspired by Project Rose, a scan of public equity and debt funds by Veris Wealth Partners and Suzanne Biegel. We also thank Maureen "Mo" Lally and Alyssa Mateucci for their research assistance and input in the creation of this report.

We are appreciative of the funds participating in this research, and the conversations that were had with fund managers about their journeys.

We also appreciate all of the conversations we were able to have with fund managers about their journeys, which could be the basis of further publishing. We hope to continue to work with these and other funds to add to our research on impact investing.

With thanks,

Suzanne Biegel, Sherryl Kuhlman and Sandra Maro Hunt



The Data

The following tables are extracted from the Project Sage Excel workbook and contain data from the 58 funds tracked as part of version 1 (June 2017).

If you would like to request a copy of the Excel workbook, please email impactinvesting@wharton.upenn.edu



1843 Capital Advance Global Capital, Ltd. Allthela Identity Managers AllBright Backstage Capital Backstage Capital
Firm name





Alitheia 📀 Identity

ALLBRIGHT FUND BACK\$TAGE CAPITAL



| Firm location (City and/or country) | Greenwich, CT (US) | London (GB) | Mauritius, Johannesburg (ZA), and Lagos (NG) | London (GB) | Los Angeles, CA (US) | Los Angeles, CA (US) |
|--|---|--|--|---|---|---|
| Standardized firm Location (if US, then state. Otherwise, country) | Connecticut | Great Britain | Mauritius, South Africa, Nigeria | Great Britain | California | California |
| Fund name | 1843 Capital | Advance Trade Growth Fund | Alitheia Identity Fund | AllBright | Backstage Capital - Fund I | Backstage Capital - Fund II |
| First fund, second, etc. | First fund | First fund | First fund | First fund | First fund | Second fund |
| Asset class | Venture Capital | Debt | Private Equity | Venture Capital | Venture Capital | Venture Capital |
| Investment vehicle | Equity | Invoice discounting | Equity | Equity | Equity | Equity |
| Inception date (year only) | 2017 | 2015 | 2017 | 2017 | 2015 | 2017 |
| Fund size (individually) | Not provided | \$32,200,000 | \$100 million | £10 million | Not provided | Not provided |
| Fund size (USD) | Not provided | \$32,200,000.00 | \$100,000,000.00 | \$11,974,499.00 | Not provided | Not provided |
| Fully raised? | Not provided | Yes | No | No | Not provided | Not provided |
| Percent of fund raised | Not provided | N/A | 0 | Not provided | 100 | Not provided |
| Investment minimum | Not provided | \$250,000 | Not provided | £1,000 | Not provided | Not provided |
| Investment minimum (USD) | Not provided | \$250,000.00 | Not provided | \$1,177.00 | Not provided | Not provided |
| Investment stage | Series A/Series B | N/A | Growth stage | Early stage | Seed, Early stage | Seed, Early stage |
| Sector/industry focus | Technology and tech-enabled consumer products. Areas of specific interest are: enterprise software, tech-enabled CPG, silver tech (technology for those over 60) and augmented reality. | Small- and Medium-sized enterprises | Agribusiness/processing, consumer goods and services, and essential services | Wide range of sectors | Sector agnostic | Sector agnostic |
| Standardized sector focus | Technology | Services | Agriculture, Services, Manufacturing, Retail | No specific sector focus | No specific sector focus | No specific sector focus |
| Investment size (fund into co.) | \$3 million - \$5 million | N/A | \$3 million - \$5 million | Not provided | \$10,000 - \$100,000 | \$10,000 - \$100,000 |
| Investor geography | US | Global, developed market focus | Not provided | UK | US | US |
| Investment target geography | US | Global, emerging and underserved markets focus | Africa: Nigeria, Ghana, South Africa, Lesotho, Zimbabwe, Zambia | UK | Geo-agnostic, mainly US investments to date | Geo-agnostic, mainly US investments to date |
| Standardized investment target geography | North America | Global | Africa | Europe | Not provided | Not provided |
| Number companies in portfolio | 10 | 1,972 SME's funded (*note as outlier. Note 19 funding partners? Include in total?) | 0 | 2 | 32 | 25 |
| Summary of firm gender highlights, based on fund descriptions and conversations with our research team | 1843 Capital is a firm that makes early stage venture capital investments in companies with diverse teams, emphasising female founders/cofounders. The Founding Partner has been investing in companies with a female founder since 2013. | Advance Global Capital (AGC) puts capital to Awork for small and medium-sized enterprises with a high potential for growth. AGC works with financial institutions in emerging and underserved markets to expand access to working capital, particularly for women-owned businesses and SMEs that employ women. | medium enterprises (SMEs) that are women owned and/or where their gender diversity strategies can boost more women's participation | AllBright only invest in and support female founders. They focus on sourcing, nurruring and backing the most outstanding female-led impanies in the UK, from startups to established companies. | Backstage Capital invest in the very best founders who identify as women, People of Color, or LGBT, in the U.S. | Backstage Capital invest in the very best founders who identify as women, People of Color, or LGBT, in the U.S. |
| Percent of female venture partners in the fund | 100% | 100% | 100% | Not provided | 100% | 100% |
| Percent of investment committee who is female | 100% | 14% | 80% | Not provided | 100% | 100% |
| Categorization | GM | GC | QGM | QGM | GC | GC |

BBG Ventures BBG Ventures BRAVA Investments, LLC Business Development Bank of Canada and Belle Capital Belle Michigan MaRS Investment Accelerator

> BBG [VENTURES]

Firm name

BBG [VENTURES]











| Firm location (City and/or country) | New York City, NY (US) | New York City, NY (US) | California and New York (US) | Toronto (CA) | Michigan (US) | Grosse Pointe Farms, MI (US) |
|--|--|---|---|--|--|--|
| Standardized firm Location (if US, then state. Otherwise, country) | New York | New York | New York, California | Canada | Michigan | Michigan |
| Fund name | BBG Ventures | BBG Ventures Fund II | Brava | StandUp Ventures Fund I | Belle Capital USA | Belle Michigan Fund LP |
| First fund, second, etc. | First fund | Second fund | First fund | First fund | First fund | First fund |
| Asset class | Venture Capital | Venture Capital | Evergreen/Holding Company | Venture Capital | Collaborative Angel Fund | Collaborative Angel Fund |
| Investment vehicle | Equity | Equity | Balance sheet investing, Deal-specific SPV structures | Equity | Equity | Convertible debt or equity |
| Inception date (year only) | 2014 | 2017 | 2016 | 2017 | 2012 | 2012 |
| Fund size (individually) | \$10 million | Not provided | N/A | Not provided | Not provided | \$2.5 million |
| Fund size (USD) | \$10,000,000.00 | \$40,000,000.00 | Not provided | Not provided | Not provided | \$2,500,000.00 |
| Fully raised? | Yes | Not provided | N/A | No | Yes | Yes |
| Percent of fund raised | 100 | Not provided | N/A | 50 | 100 | 100 |
| Investment minimum | \$1 million | \$1 million | \$250,000 | \$500,000 CAD indiv. / \$1 million CAD inst. | \$100,000 | \$100,000 |
| Investment minimum (USD) | \$1,000,000.00 | \$1,000,000.00 | \$250,000.00 | \$595,359.50 | \$100,000.00 | \$100,000.00 |
| Investment stage | Early stage | Early stage | Early stage, Growth stage | Pre-seed, Seed | Series A | Early stage |
| Sector/industry focus | (marketplaces, mobile services, commerce, media, | Consumer and emerging technology (marketplaces, mobile services, "new commerce," content, community, creators, the future of work, Gen Z) | Healthcare, Ed Tech, Consumer Goods | Health, IT, Cleantech | Digital/mobile/internet (IT), Technology-enabled products and services, Life sciences/medical devices, health IT (Digital health), CleanTech | Technology-enabled services, Life sciences/medical devices, Mobile/internet/IT, Advanced manufacturing, CleanTech |
| Standardized sector focus | Technology | Technology | Health, Technology, Consumer goods | Health, Technology, Cleantech | Technology, Cleantech | Technology, Manufacturing, Cleantech |
| Investment size (fund into co.) | \$350,000 - \$750,000 | \$350,000 - \$1 million | \$100,000 - \$500,000 (Balance sheet), \$1 - \$10 million (SPV) | \$250,000 - \$1 million | \$100,000 - \$1.5 million | \$100,000 - \$150,000 |
| Investor geography | US | US | US | Canada | US | Not provided |
| Investment target geography | US | US | US | Canada | US | Michigan and Great Lakes region of US |
| Standardized investment target geography | North America | North America | North America | North America | North America | North America |
| Number companies in portfolio | 41 | 6 | 0 | 1 | 7 | 14 |
| Summary of firm gender highlights, based on fund descriptions and conversations with our research team | BBG Ventures is an early stage fund focused on consumer internet and mobile startups with at least one female founder. They believe the greatest l untapped opportunity lies in backing female founders who are using technology to address common life challenges and transform daily habits. | east one female founder. They believe the greatest untapped opportunity lies in backing female founders who are using technology to address | Brava are less concerned with creating the next female billionaire than with creating wealth for a billion women. They invest in companies a impacting the lives of women as key stakeholders in their business, and where a positive impact on women is a core bi-product of the business model and/or product(s). | ccelerator will have at least one female founder in a C-level role with a significant ownership position commensurate with the seed stage of the | invests in high growth companies in underserved capital markets across the USA. We seek to provide human and financial capital to companies | Provide human and financial capital to companies who have female leadership or are committed to recruiting women to the C-suite and Board of Directors. They seek teams with strong domain expertise, and proven commercialization and entrepreneurial experience. |
| Percent of female venture partners in the fund | 100% | 100% | 50% | 100% | 100% | 97% |
| Percent of investment committee who is female | 66% | 66% | 50% | 67% | 100% | 100% |
| Categorization | QGM | QGM | GM | QGM | QGM | QGM |



Firm name







DBL PARTNERS

DBL PARTNERS

| Resident files welfer towards of the section (FU) (the towards of | - | | | | | | |
|---|--|---|--|---|---|--|--|
| Section Sect | Firm location (City and/or country) | Maryland (US) | Maryland (US) | Rio de Janeiro and Sao Paolo (BR), Berlin (DE) | San Francisco, CA (US) | San Francisco, CA (US) | San Francisco and Palo Alto, CA (US) |
| Marcin of the state of the st | | Maryland | Maryland | Brazil, Germany | California | California | California |
| Search Se | | WIN-WIN 1.0 | WIN-WIN 2.0 | Copacabana House Ventures | DBL Partners Bay Area Equity Fund - Fund I | DBL Equity Fund - BAEF II | DBL Partners III - Fund III |
| Inception tale (see or of) Inception tale (see o | First fund, second, etc. | N/A | N/A | First fund | First fund | Second fund | Third fund |
| Interest of the Year Office Section (1997) (1998) (| Asset class | Debt | Debt | Venture Capital/Holding company | Venture Capital | Venture Capital | Venture Capital |
| Find the filted filted filted filted filted filted filted filt filted fi | Investment vehicle | Debt | Debt | Equity | Equity | Equity | Equity |
| Marcine Section Sect | Inception date (year only) | 2012 | 2014 | 2015 | 2004 | 2011 | 2014 |
| Processed fundamental (1986) (| | | | | | | |
| Poet of fund riseder 1 19 19 19 19 19 19 19 19 19 19 19 19 1 | | | | | | | |
| Section Intention (1950) Salation (1950) S | | | | | | | |
| Securior Interiment (USD) Securior | | | | • | | • | |
| Sector/Industry focus Sector against Sector focus Sector growing Sector/Industry focus Sector against Sector against Sector focus Sector against Sector focus Sector against Sector focus Sector against Sector focus Sector against Sector against Sector focus Sector against Sector focus Sector against Sector focus Sector against Sector against Sector focus Sector against Sector against Sector focus Sector against Sector focus Sector against Sector focus Sector against Sector focus Sector against Sector against Sector focus Sector against Sector focus Sector against Sector focus Sector against Sector against Sector focus Sector against Sector | | | | | | | |
| Sector/industry focus Sector againstic Ocean energy rechnologic Processor of formal eventure partners in the Command products and everices, Habilitation No specific sector from No specific se | | | | | • | • | • |
| Sandardized sector focus No specific sector | Investment stage | Not provided | Not provided | Seed, Early stage, Series A | Early stage | Early stage | Early stage |
| investment size (fund into c.) Varies, roughly \$1 million \$55 million Varies, roughly \$1 million \$15 million Varies, roughly \$1 million Va | Sector/industry focus | Sector agnostic | Clean energy technologies | | | | |
| Investment target geography Standardized investment target geography Not provided Clobal Cl | Standardized sector focus | No specific sector focus | Cleantech | Technology | Technology, Environment, Health | Technology, Environment, Health, Cleantech | Cleantech, Technology, Health, Environment |
| Investment target geography Standardized investment target geography Musber companies in portfolio Summary of firm gender highlights, based on fund descriptions and conversations with our search team Percent of female venture partners in the fund For firm gender for female venture partners in the fund For firm gender to female venture partners in the fund For firm gender firm gender to female venture partners in the fund For firm gender to female venture partners in the fund For firm gender firm gender to female venture apin terms with an explicit gender on car accommonder traditional impact sectors (clusation, health, emitonism value) and to inspire investors and business to bring in impact sectors (clusation, health, emitonism value) and to inspire investors and business to bring in impact sectors (clusation, health, emitonism value) areas such exceedable with an off or more intentionality to their work with and for women. Percent of female venture apin target geography Annual properties of earlies between Line invest in companies that can delever top-fier venture capital frustrums, while working with companies to enable social, environmental and economic improvement. such a female control improvement. such a female venture capital frustrums, while working with companies to enable social, environmental and economic improvement. seed about the top-fier venture capital returns, while working with companies to enable social, environmental and economic improvement. seed of about between time practice included to investigation of the social venture apin terrams, while working with our parties in companies that can delever top-fier venture capital returns, while working with our parties included to a more investigation of the social venture and investigation control exception minority with qualified local women, minority suppliers and contractors: Supporting/cultivating women in senior minority suppliers and contractors: Supporting/cultivating women in senior minority suppliers and contractors: Supportin | Investment size (fund into co.) | Varies, roughly \$1 million - \$5 million | Varies, roughly \$1 million - \$5 million | \$130,000 | Not provided | Not provided | Not provided |
| Standardized investment target geography Not provided Summary of firm gender highlights, based of fund addescriptions and conversations with our research team Percent of female venture partners in the fund Percent of investment committee who is female Face of the control of the partners in the fund Percent of investment committee who is female Face of the control of the partners in the fund Face of the control of the partners in the fund Face of the control of the partners in the fund Face of the control of the partners in the fund Face of the control of the partners in the fund Face of the control of the partners in the fund Face of the control of the partners in the fund Face of the partners in | Investor geography | US | US | Global | US | US | US |
| Number companies in portfolio 1. | Investment target geography | N/A | Global | Brazil | US | US | US |
| Double Bottom Line invest in companies that can deliver top-tier venture capital freurns, while working with companies to enable social, environmental and economic improvement. Calvert say that WIN-WIN showed them the ability of gender to cut across more traditional research team Summary of firm gender highlights, based on fund descriptions and conversations with our research team Summary of firm gender highlights, based on fund descriptions and conversations with our research team Summary of firm gender highlights, based on fund descriptions and conversations with our research team Summary of firm gender highlights, based on fund descriptions and conversations with our research team Summary of firm gender highlights, based on fund descriptions and conversations with our research team Summary of firm gender highlights, based on fund descriptions and conversations with our research team Summary of firm gender highlights, based on fund descriptions and conversations with our research team Summary of firm gender highlights, based on fund descriptions and conversations with our research team Summary of firm gender highlights, based on fund descriptions and conversations with our research team Summary of firm gender highlights, based on fund descriptions and conversations with our research team Summary of firm gender highlights, based on fund descriptions and conversations with our research team Summary of firm gender highlights, based on fund descriptions and conversations with our limport tent and conversations with our investing in innovative scalable high-growth for investing in innovative scalable high-growth our particle find the ability of gender to cut across more traditional reason scoic-oconomic development, sustainable use of natural resources, gender equality and investing to make scoic to enable social, environmental and economic improvement. Employee education on topics including a reason scoic-oconomic development, sustainable use of natural resources, gender equality and investing to make | Standardized investment target geography | Not provided | Global | Latin America | North America | North America | North America |
| Summary of firm gender highlights, based on fund descriptions and conversations with our research team Summary of firm gender highlights, based on fund descriptions and conversations with our research team Summary of firm gender highlights, based on fund descriptions and conversations with our research team Percent of female venture partners in the fund Percent of investment committee who is female contains and conversations with our research team Impact investment with an explicit gender foot. Calvert say that WIN-WIN showed them ability of gender to cut across more traditional clean (energy) household technologies and fund for fund descriptions and conversations with our research team Summary of firm gender highlights, based on fund descriptions and conversations with our research team Summary of firm gender highlights, based on fund descriptions and conversations with our research team Summary of firm gender highlights, based on fund descriptions and conversations with our research team Impact investment with an explicit gender foot. Calvert say that WIN-WIN showed them ability of gender to cut across more traditional clean (energy) household technologies and fund for commanist that generate impact in the following areas: socio-economic developments, sustainable use of natural resources, gender equality and devisity, and corporate governance/transparency. In pact investment with an explicit gender foot. Substitute of the proportion of the practices include in investing in innovative scalable high-growth companies to enable social, environmental and economic improvement. Examples of double bottom line practices include in investing in innovative scalable high-growth companies to enable social, environmental and conomic improvement. Examples of double bottom line practices include in investing in innovative scalable high-growth companies to enable social, environmental and economic improvement. Examples | Number companies in portfolio | 26 | 26 | 4 | 18 | 23 | 12 |
| fund 60% 60% 100% 25% 50% 40% Percent of investment committee who is female 67% 67% 100% 25% 50% 40% | fund descriptions and conversations with our | Calvert say that WIN-WIN showed them the ability of gender to cut across more traditional impact sectors (education, health, environment, etc.) to inspire investors and businesses to bring more intentionality to their work with and for | clean (energy) household technologies and fuels focus. Calvert say that WIN-WIN showed them he ability of gender to cut across more traditional impact sectors (in this case, environment, health) to inspire investors and businesses to bring more | Brazil-based micro venture capital fund focused on investing in innovative scalable high-growth companies that generate impact in the following areas: socio-conomic development, sustainable use of natural resources, gender equality and | deliver top-tier venture capital returns, while working with companies to enable social, environmental and economic improvement. Examples of double bortom line practices include: I Employee education on topics including healthcare, childcare, financial literacy, vocational I ESL; contracting with qualified local women, minority suppliers and contractors; Supporting/cultivating women in senior | deliver top-tier venture capital returns, while working with companies to enable social, environmental and economic improvement, examples of double bottom line practices include: Employee education on topics including healthcare, childcare, financial literacy, vocational ESL; contracting with qualified local women, minority suppliers and contractors; in Supporting/cultivating women in senior | deliver top-tier venture capital returns, while working with companies to enable social, environmental and economic improvement. Examples of double bottom line practices include () contracting with qualified local women, minority suppliers and contractors; Supporting/cultivating women in senior ananagement roles. As of June 30, 2017 58% (7 of 12 at time of investment) of DBL's Fund III |
| female 67% 67% 100% 25% 50% 40% | • | 60% | 60% | 100% | 25% | | • |
| Categorization GM GM GC GC GC GC | | 67% | 67% | 100% | 25% | 50% | 40% |
| | | GM | GM | GC | GC | GC | GC |





FUTURE\PERFECT VENTURES





GO BEYOND EARLY STAGE INVESTING

| Firm location (City and/or country) | Prague (CZ) | New York City, NY (US) | New York City, NY (US) | New York City, NY (US) | Seattle, WA (US) | (LU) |
|---|--|--|---|---|---|---|
| Firm location (City and/or country) | Prague (CZ) | New 10th City, N1 (U3) | New 10th City, N1 (US) | New 10th City, N1 (U3) | Seattle, WA (US) | (LO) |
| Standardized firm Location (if US, then state. | | | | | | |
| Otherwise, country) | Czech Republic | New York | New York | New York | Washington | Luxembourg |
| Fund name | ESPIRA Fund I | Female Founders Fund | Future\Perfect Ventures II | Gamechanger Films | Social Venture Fund | Rising Tide Europe 2 |
| First fund, second, etc. | First fund | First fund | Second fund | First fund | First fund | Second fund |
| Asset class | Private Equity | Venture Capital | Venture Capital | Other | Venture Capital | Collaborative Angel Fund |
| Investment vehicle | Equity | Equity | Equity | Film Financing Vehicle - Equity | Equity | Equity |
| Inception date (year only) | 2017 | 2014 | 2016 | 2013 | 2016 | 2017 |
| Fund size (individually) | €30 million | \$5.85 million | \$30 million | Not provided | Not provided | € 1.1 million |
| Fund size (USD) | \$35,311,500.00 | \$5,850,000.00 | \$30,000,000.00 | Not provided | Not provided | \$1,294,177.00 |
| Fully raised? | No | Yes | No | Yes | No | Yes |
| Percent of fund raised | Not provided | 100 | Not provided | 100 | 80 | 100 |
| Investment minimum | € 100,000 | Not provided | \$250,000 | \$100,000 | \$100,000 | € 10,000 |
| Investment minimum (USD) | \$117,705.00 | , , , , , , , , , , , , , , , , , , , | \$250,000.00 | \$100,000.00 | \$100,000.00 | \$11,765.00 |
| Investment stage | Growth stage | Seed, Early stage | Seed, Early stage | Films in packaging | Early stage | Early stage |
| | | 333, 333, 333 | | 7 | y sings | y «mge |
| Sector/industry focus | Consumer, Healthcare, Services | E-Commerce, Web-enabled products and services, Marketplaces, Platforms | Decentralized Connectivity: Blockchain, Machine learning, Internet of Things | Film | Education, Energy, Health, Rural livelihoods, Sanitation, and Water | All sectors |
| Standardized sector focus | Services, Health | Technology | Technology | Film | Education, Health, Environment | No specific sector focus |
| Investment size (fund into co.) | € 1 million - € 3 million | Not provided | \$500,000 - \$1 million | Varies | Early Stage: \$50,000 - \$150,000; Follow-on: -\$500,000 | € 100,000 |
| Investor geography | Global | US | Global | US | US | Europe, Africa, Middle East, US |
| Investment target geography | Slovakia and Czech Republic, other central/eastern Europe countries | US | Global | Global with US focus | East Africa (Kenya, Rwanda, Uganda, Tanzania) | Europe |
| Standardized investment target geography | Europe | North America | Global | Global | Africa | Europe |
| Number companies in portfolio | Not provided | 25 | 21 | 10 | 5 | 1 |
| Summary of firm gender highlights, based on fund descriptions and conversations with our or | | Each of the portfolio companies in the Female Founders Fund is led by talented female founders with disruptive and innovative ideas that better serve their consumer. | Future/Perfect Ventures invests in technological innovation, including financial inclusion for those living in some of the most underserved communities of the world. FPV also acts as an advocate for greater gender equality within the world of venture capital and technology itself. "We know that the best innovations will come from the most diverse teams," | Gamechanger is the first fund to provide equity financing to narrative feature films directed by women. | As an impact-led investor GP is committed to making markets work for those traditionally excluded. In turn, its Funds aim to address various dimensions of exclusion, including gender and geography, with a consistent focus on poverty outreach. | Diversity (not just around gender) is a key goal. Rising Tide Europe 2 does not require that the CEO be a woman but will proactively seek women entrepreneurs and look for diverse teams. If the team is not diverse but wants to change, GoBeyond will help them. They seek companies who take women into account in all they do. "If they have women clients, they need to do more than change the packaging." To date, close to 50% of entrepreneurs pitching are women CEOs. 100% of LPs are women. |
| Percent of female venture partners in the fund | 100% | 100% | 100% | 75% | 67% | 100% |
| Percent of investment committee who is female | 100% | 75% | 50% | 83% | 40% | 100% |
| Categorization | GM | QGM | GC | QGM | GC | GC |

Golden Seeds Venture Funds Halogen Ventures Illuminate Ventures Impact NH Intel Capital InvestHer Ventures

Firm name



HALOGEN ventures









| Chicago, IL (US) | Santa Clara, CA (US) | New Hampshire (US) | Oakland, CA (US) | Los Angeles, CA (US) | New York City, NY (US) | Firm location (City and/or country) |
|--|--|--|--|--|--|--|
| Illinois | California | New Hampshire | California | California | New York | Standardized firm Location (if US, then state. Otherwise, country) |
| InvestHER Ventures, LP | Intel Diversity Fund | Impact NH Fund | Illuminate Ventures II (acknowledge comment in | Halogen Ventures | Golden Seeds 2011 Fund | Fund name |
| First fund | First fund | First fund | Third fund | First fund | First fund | First fund, second, etc. |
| Venture Capital | Venture Capital | Venture Capital | Venture Capital | Venture Capital | Venture Capital | Asset class |
| Not provided | Equity | Equity | Equity | Equity | Equity | Investment vehicle |
| 2016 | 2015 | 2017 | 2017 | 2016 | 2011 | Inception date (year only) |
| Not provided | \$125 million | \$1 million | \$40 million | \$15 million | \$26.3 million | Fund size (individually) |
| Not provided | \$125,000,000.00 | \$1,000,000.00 | \$40,000,000.00 | \$15,000,000.00 | \$26,300,000.00 | Fund size (USD) |
| Not provided | Yes | No | No | Not provided | Yes | Fully raised? |
| Not provided | 100 | 45 | 70 | Not provided | 100 | Percent of fund raised |
| Not provided | N/A | \$10,000 | Individuals: \$250,000; Institutions: \$1 million | \$500,000 | \$100,000 | Investment minimum |
| Not provided | Not provided | \$10,000.00 | \$625,000.00 | \$500,000.00 | \$100,000.00 | Investment minimum (USD) |
| Seed, Series A | Not provided | Early stage | Seed, Early stage | Seed | Start-up, Growth stage | Investment stage |
| Industry agnostic" with focus on enterprise SaaS, consumer marketplaces, fintech, insurtech, edtech, food/hospitality tech and commerce. | Technology | Sector agnostic | Enterprise cloud and mobile software companies (e.g., Infrastructure, Optimization, SaaS Business Applications, AI, IIoT, etc.) across B2B sectors | Consumer technologies | Enterprise services/technology, healthcare and tech-enabled business to consumer | Sector/industry focus |
| Technology | Technology | No specific sector focus | Technology | Technology | Technology, Health | Standardized sector focus |
| \$50,000 - \$250,000 | Not provided | \$50,000 - \$100,000 | \$250,000 - \$1 million | \$100,000 - \$500,000 | \$100,000 - \$500,000 | Investment size (fund into co.) |
| US | US | US | North America, Europe, Asia | US | US | Investor geography |
| US | Global | New Hampshire and New England (US) | North America, primarily US | US | US | Investment target geography |
| North America | Global | North America | North America | North America | North America | Standardized investment target geography |
| 8 | 11 | 0 | Not provided | 27 | 30 | Number companies in portfolio |
| InvestHer is an early stage investment firm that partners with dynamic, creative companies in the US that have at least one female executive with equity interest. | Focus on diverse entrepreneurs. To receive consideration for investment, either a startup's CEO/founder, or at least three members of its senior management team, must be a woman or minority underrepresented in the tech industry. | Guiding principles include increasing the amount of capital invested in women-led businesses and encouraging more New Hampshire women to become angel investors. | | Halogen Ventures is an early stage venture capital fund focused on female-founded consumer technology companies. | Golden Seeds invests in "women changing the face of their industries". Companies must have at least one woman in an operating role at the Csuite level. Frequently, companies have a female founder or CEO. Golden Seeds cares about two things: Does the female executive have power and influence in the company and does she own a "fair" amount of company equity? | Summary of firm gender highlights, based on fund descriptions and conversations with our research team |
| 100% | 100% | 100% | 40% | 100% | 80% | Percent of female venture partners in the fund |
| 100% | Not provided | Not provided | 100% | 100% | 80% | Percent of investment committee who is female |
| | | | | | | |

Harriet Capital LLC Karmijn Kapitaal Lotus Impact MergeLane Next Wave Ventures Next Wave Ventures
Firm name













| Firm location (City and/or country) | New York City, NY (US) | Amsterdam (NL) | (VN and SG) | Boulder, CO (US) | Colorado (US) | Colorado (US) |
|--|---|--|--|--|--|--|
| Standardized firm Location (if US, then state. | | | | | | |
| Otherwise, country) | New York | The Netherlands | Vietnam, Singapore | Colorado | Colorado | Colorado |
| Fund name | The Harriet Fund I | Karmijn Kapitaal Fund II Coöperatief | Lotus Fund I | MergeLane Fund | Rising Tide US Pilot Fund | Next Wave US Impact Fund I |
| First fund, second, etc. | First fund | Second fund | First fund | First fund | First fund | Second fund |
| Asset class | Venture Capital | Private Equity | Venture Capital | Venture Capital | Collaborative Angel Fund | Collaborative Angel Fund |
| | | | | | | |
| Investment vehicle | Equity | Equity | Debt, Equity | Equity | Equity | Equity |
| Inception date (year only) | 2017 | 2010 | 2013 | 2014 | 2015 | 2017 |
| Fund size (individually) | \$20 million | €90 million | \$10 million | Not provided | \$1 million | \$4 million |
| Fund size (USD) | \$20,000,000.00 | \$105,934,500.00 | \$10,000,000.00 | Not provided | \$1,000,000.00 | \$4,000,000.00 |
| Fully raised? | No | Yes | No | Not provided | Yes | No |
| Percent of fund raised | 0 | 100 | 20 | Not provided | 100 | 70 |
| Investment minimum | \$250,000 | €1 million | \$250,000 | Not provided | \$10,000 | \$30,000 |
| Investment minimum (USD) | \$250,000.00 | \$1,177,050.00 | \$250,000.00 | Not provided | \$10,000.00 | \$30,000.00 |
| Investment stage | Seed | Buyout, Growth stage | Incubation, Seed, Early stage | Seed to Series A | Early stage | Seed |
| Sector/industry focus | High Growth Tech and Tech-enabled Companies | All sectors, especially production, trade and services | Agriculture, Education, Health, Technology, Gender Equality, Water and Sanitation | Not provided | Diversified | Impact, diversified |
| Standardized sector focus | Technology | Manufacturing, Services | Agriculture, Education, Health, Technology, Environment | Not provided | No specific sector focus | No specific sector focus |
| Investment size (fund into co.) | Small \$25,000 - \$50,000 Lead \$150,000 - \$250,000 | €2 million - €12.5 million | \$250,000 - \$1 million | \$100,000 - \$1 million | \$100,000 | \$100,000 - \$200,000 |
| Investor geography | US | The Netherlands | Vietnam, Thailand, Cambodia, Myanmar | US | US | US |
| Investment target geography | US | The Netherlands | Southeast Asia | US | US | US |
| Standardized investment target geography | North America | Europe | Asia | North America | North America | North America |
| Number companies in portfolio | 0 | 9 | 2 | 37 | 10 | 0 |
| Summary of firm gender highlights, based on fund descriptions and conversations with our research team | Harriet Lubman, the Harriet Fund I mentors. | | | The MergeLane fund makes select investments in 6 high-growth startups with at least one woman in h leadership. | ad female CEOS, and three had minority CEOs. | Next Wave prioritizes companies with founding teams that primarily consists of women, and/or female CEOs and/or minority CEOs. The fund supports companies that are making or have the potential to make a significant positive impact on ecople, planet, and our communities. They aim to drive diversity in angel investing, and invest in more women and minorities as entrepreneurs. 95+% of investors are women. |
| Percent of female venture partners in the fund | 100% | 100% | 33% | 100% | 100% | 100% |
| Percent of investment committee who is female | 100% | 33% | 20% | Not provided | 100% | 100% |
| Categorization | QGM | GM | GM | QGM | GC | GC |
| | | | | | | |

Patamar Capital People and Planet, LLC Phenomenelle Pique Ventures Portfolia, Inc. Portfolia, Inc.

PATAMAR | CAPITAL





PIQUE ventures



portfolia

| - | | | | | | |
|--|---|--|--|--|--|--|
| Firm location (City and/or country) | San Francisco, CA (US) | Boston, MA (US) | Madison, WI (US) | Vancouver (CA) | San Francisco, CA (US) | San Francisco, CA (US) |
| Standardized firm Location (if US, then state. Otherwise, country) | California | Massachusetts | Wisconsin | Canada | California | California |
| Fund name | Investing in Women Fund | Reinventure Capital, LP | Phenomenelle | Pique Fund | Portfolia Active Aging | Portfolia Consumer Fund |
| First fund, second, etc. | Second fund | First fund | First fund | First fund | First fund | Fourth fund or later |
| Asset class | Venture Capital | Venture Capital | Collaborative Angel Fund | Venture Capital | Venture Capital | Venture Capital |
| Investment vehicle | Equity, Convertible debt | Debt and equity | Equity | Equity | Equity | Equity |
| Inception date (year only) | 2017 | 2015 | 2006 | 2014 | 2015 | 2016 |
| Fund size (individually) | \$2 million | \$50 million | Not provided | Not provided | \$1 million | \$3 million |
| Fund size (USD) | \$2,000,000.00 | \$50,000,000.00 | Not provided | Not provided | \$1,000,000.00 | \$3,000,000.00 |
| Fully raised? | Yes | No | Yes | Not provided | Yes | No |
| Percent of fund raised | 100 | 2 | 100 | Not provided | 100 | 75 |
| Investment minimum | Not provided | \$250,000 | \$100,000 | \$5,000 CAD | \$10,000 | \$10,000 |
| Investment minimum (USD) | Not provided | \$250,000.00 | \$100,000.00 | \$3,956 | \$10,000.00 | \$10,000.00 |
| Investment stage | Seed, Series A | Early growth stage | Series A | Seed, Series A | Seed to Series C | Seed to Series C |
| Sector/industry focus | Sector agnostic | Finance, Health and Wellness, Energy and Conservation | Digital/mobile/internet (IT), Technology-enabled products and services, Life sciences/medical devices, health IT (Digital health), CleanTech | Technology, most typically SaaS | Platforms and products for 50+ consumer | Consumer products, Consumer tech |
| Standardized sector focus | No specific sector focus | Financial services, Health, Environment | Technology, Cleantech, Health | Technology | Technology, Consumer goods | Technology, Consumer goods |
| Investment size (fund into co.) | \$250,000 - \$350,000 | \$500,000 - \$5 million | \$100,000 - \$1.5 million | \$25,000 - \$100,000 | \$25,000 - \$100,000 | \$100,000 - \$250,000 |
| Investor geography | Australia | US | US | Global | Global | Global |
| Investment target geography | Indonesia, Philippines, Vietnam | US | US | British Columbia, Canada | US | US |
| Standardized investment target geography | Asia | North America | North America | North America | North America | North America |
| Number companies in portfolio | 0 | Not provided | 10 | 6 | 6 | 2 |
| Summary of firm gender highlights, based on fund descriptions and conversations with our research team | The Patamar Investing in Women Fund will invest in six to eight highly scalable women-led businesses, seeing the economic growth and rising middle class in Southeast Asia. and recognising women's growing role in the economy. By investing in women-led businesses, they hope to create more success stories in these markets and demonstrate to other investors the value of applying a gender-lens to their investment strategy. | The Reinventure Capital fund seeks impact through investments allowing the, to address inequities in the allocation of capital to founders who are of color and women and to share wealth | Phenomenelle Angels Fund I, LP is an early stage fund that invests in women and minority owned or managed businesses in Wisconsin and the Midwest. Qualifying businesses must have at least one woman or an ethnic minority holding substantial ownership or in an executive (C-level) position. | An inclusive angel fund focusing on leadership diversity and women-led ventures. It has invested in six women-led companies that are making a positive difference through their value proposition, business culture, supply chain, or inclusive hiring practices. The Fund continues to support women in technology and promote leadership diversity in the venture community. | Portfolia have a special interest in appealing to women who own half of the wealth, buy the majority of products, but have rarely invested in and benefitted from start-up companies. They invest in companies where women make markets. In nearly every case, women would be on the executive team. | Portfolia have a special interest in appealing to women who own half of the wealth, buy the majority of products, but have rarely invested in and benefitted from start-up companies. They invest in companies where women make markets. In nearly every case, women would be on the executive team. |
| Percent of female venture partners in the fund | 33% | 50% | 66% | 100% | 100% | 100% |
| Percent of investment committee who is | 60% | 50% | 75% | 67% | Not provided | Not provided |
| female | | | | | | |

Portfolia, Inc. Rethink Impact Root Capital SAHA Fund SEAF Sofia Fund
Firm name



RETHINK IMPACT



SAHAFUND





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|---|--|---|---|---|---|---|--|--|
| Performance | Secretary Control (California Control) (California | Firm location (City and/or country) | San Francisco, CA (US) | | Cambridge, MA (US) | (IN) | Washington, D.C. (US) | Minneapolis and St. Paul, MN (US) |
| Note of the content o | Secretary Control (California Control) (California | Standardized firm Location (if US, then state | | | | | | |
| Field | Mart of the first of the firs | | California | Washington, D.C., New York, California | Massachusetts | India | Washington, D.C. | Minnesota |
| Note Section | Perform for process of the control process | | Portfolia FemTech | Rethink Impact | Root Capital - Women in Agriculture Initiative | SAHA Fund | SEAF Women's Opportunity Fund LLC | Sofia Angel Fund II |
| Note the Note of the Depth of t | Note that the first trained place of the first t | | | | | | 11 / | Second fund |
| Incestion clayer and the Control (seption of the Contr | Incestine state for the reserved in Congress of Express of Particles (Section Flore) (Section | | | | | | | Venture Capital |
| Interpretent steps (speep of speep of s | Trender front fundament with the Part of Part of 1916 (1918) (191 | 13500 01035 | Tenture Suprim | venture ouptur | | Tenture cupitur | • | remaie cupitui |
| Find size (Mont live Control Find Find State (Mont live Control Find Find Find Find Find Find Find Find | Treducing (1509) 5.50 modes | nvestment vehicle | Equity | Equity | Debt | Equity | | Equity |
| First interfer interior in Normal Segretary in Part of the Part of Segretary in Normal | Fired time (1905) 1 | nception date (year only) | 2017 | 2016 | 2012 | 2016 | 2017 | 2015 |
| Filter finder? Precent of fund rised Precent | File Francis Information O 1010 Standard interest ent minimum (SP) Sector Infontative (1904) Sector Infontative (1904) Sector Infontative (1904) Sector Infontative (1904) Sector Infontive | und size (individually) | \$5 million | \$112 million | \$32 million | \$15 million | \$7 million | \$5.5 million |
| Pecent found raised \$\$25,000,000 New provided \$\$25,000, | Period find raised | und size (USD) | \$5,000,000.00 | \$112,000,000.00 | \$32,000,000.00 | \$15,000,000.00 | \$7,000,000.00 | \$5,500,000.00 |
| Mesternent ninimum (1906 9.50,000 No promised 9.50,000 9 | Meximen minimum S.55.00 S.55.0 | Fully raised? | No | Yes | N/A | Not provided | No | Yes |
| Sector/Industry Four security (Sector Sector Sect | Securior desiration (1950) S. 15,000 | Percent of fund raised | 0 | 100 | N/A | Not provided | 50 | 100 |
| Insestment stage Sector/Industry focus Rection in Section of Section of Section in Sec | Sector/Industry focus | nvestment minimum | \$25,000 | Not provided | \$25,000 | \$155,000 | \$250,000 | Not provided |
| Sector/Industry focus Really Education, Environmental Sustainability Economic Empowerment En | Sector/Industry focus Standardized sector focus Health, Education, Environmental Sussianhilling Standardized sector focus Health, Education, Environmental Sussianhilling Standardized sector focus Health, Education, Environmental Financial services Standardized sector focus Health, Education, Environmental Sussianhilling services, Health, Company Standardized sector focus Health, Education, Environmental Sussianhilling services, Health, Company Standardized sector focus Health, Education, Environmental Sussianhilling services, Health, Company Standardized sector focus Health, Education, Environmental Sussianhilling services, Health, Company Standardized sector focus Health, Education, Environmental Financial services Standardized sector focus Standardized sector focus Health, Education, Environmental Financial services Standardized sector focus Standardized sector focus Health, Education, Environmental Financial services Standardized sector focus Standardized sector focus Health, Education, Environmental Financial services Standardized sector focus Standardized sect | nvestment minimum (USD) | \$25,000.00 | Not provided | \$25,000.00 | \$155,000.00 | \$250,000.00 | Not provided |
| Secto/Industry focus Really Education, Environmental Sustainability Economic Empowement Entered Interest in appealing Economic Empowement Economic Empowement Economic Empowement Economic Empowement Entered Economic Entered Interest in appealing Economic Eco | Scarolindustry focus Standardized sector focus Heibl, Education, Environmental Standardized Sector flower Standardized sector focus Heibl, Education, Environmental Standardized Sector flower Standardized sector focus Heibl, Education, Environmental Standardized Sector flower Standardized sector focus Heibl, Education, Environmental Standardized Sector flower Standardized sector focus Heibl, Education, Environmental Standardized Sector flower Standardized sector focus Heibl, Education, Environmental Standardized Sector flower Standardized sector focus Heibl, Education, Environmental Standardized Sector flower Standardized sector focus Heibl, Education, Environmental Standardized Sector flower Standardized sector focus Heibl, Education, Environmental Standardized Sector flower Standardized sector focus Heibl, Education, Environmental Standardized Sector flower Standardized sector focus Heibl, Education, Environmental Standardized Sector flower Standardized sector focus Heibl, Education, Environmental Standardized Sector flower Standardized sector focus Heibl, Education, Environmental Standardized Sector flower Standardized sector focus Heibl, Education, Environmental Standardized Sector flower Standardized sector focus Heibl, Education, Environmental Standardized Sector flower Standardized sector focus Heibl, Education, Environmental Standardized Sector flower Standardized sector focus Heibl, Education, Environmental Standardized sector flower Standardized sector focus Heibl, Education, Environmental Standardized sector flower Standardized sector focus Heibl, Education, Environmental Standardized sector flower Standardized sector focus Heibl, Education, Environmental Standardized sector flower Standardized sector focus Heibl, Education, Environmental Standardized sector flower Standardized sector focus Heibl, Education, Environmental Standardized sector flower Heibl, Education, Environmental Standardized sector flower Heibl, Education, Environmental Standardized secto | nvestment stage | Seed to Series C | • | Not provided | Seed, Series A | Early growth stage | Early stage |
| Standardized sector focus Investment size (fund into co.) \$100,000 - 5500,000 \$2 million - \$5 | Investment size (fund into co.) \$100,000 - \$500,0000 \$2 million - \$5 million \$50,000 - \$2 mi | sector/industry focus | Women's health | | Agriculture | analytics, education, healthcare, food tech and | Sector agnostic | Information technology, business products and services, health and wellness, clean technology |
| Investor geography US Africa, Latin America, Indonesia Africa, Latin America, Asia Asia, North America, Europe Asia North America propriet Portfolia have a special interest in appealing to women who own half of the wealth, buy the majority of products, but have rarely invested in appealing to research team Summary of firm gender highlights, based on fund descriptions and conversations with our sersearch team Summary of firm gender highlights, based on fund descriptions and conversations with our sersearch team Summary of firm gender highlights, based on fund descriptions and conversations with our sersearch team Africa, Latin America, Asia Asia, North America, Europe The primary gender lens focus is getting growth, risk capital to women-led small and medium-sized enterprises in the three countries. The critical enterprises in the three countries in developed enterprises in the three countries. The critical enterprises in the three countries in developed enterprises in the three countries. The critical enter | Investor geography Global Gl | standardized sector focus | Health | | Agriculture | Financial services, Technology, Education, Health | No specific sector focus | Technology, Services, Health, Cleantech |
| Investment target geography 1 | Investment target geography Standardized investment target geography North America North Amer | nvestment size (fund into co.) | \$100,000 - \$500,000 | \$2 million - \$5 million | \$50,000 - \$2 million | \$300,000 - \$500,000 | \$400,000 - \$1 million | \$100,000 - \$500,000 |
| Number companies in portfolio Description and conversations with our research team North America North America North America North America North America North America Africa, Latin America, Asia Asia, North America, Europe Asia North America, Asia North America, Europe Asia North America, Asia North Asia, North America, Asia North Asia, North Ameri | Standardized investment target geography North America Number companies in portfolio O The printing gender highlights, based on fund descriptions and conversations with our research team Percent of female venture partners in the fund Percent of female venture partners in the fund Percent of investment committee who is North America North America Africa, Latin America, Asia Asia, North America, Europe Asia North North America Sala Fund invest in companies that promote enterprises in the three countries. The retirest contribution of extenders and interest in appealing to women who wom half of the wealth, buy the majority of products, but have a rarely invested in adherentized from the sulphy, buy the most in the workforce as employees, leaders and enterprises in the twen countries. The retired in the workforce as employees, leaders and enterprises in the | nvestor geography | Global | US | Global | Asia, US | Global | US |
| Number companies in portfolio O 11 127 8 O 18 Portfolia have a special interest in appealing to women who own half of the wealth, buy the majority of products, but have rarely invested in and benefitted from start-up companies. They investing in female leaders using technology to research team 8 Noot Capital considers whether a) women are in positions of leadership: b) women make up at least 30% of employees or members of the other displaying the wordfolia biggest problems. They believe that the next generation of extraordinary companies while wordfolia biggest problems. They believe that the next generation of extraordinary companies will find success through their elevaless pursuit of mission, for the benefit or what the executive team. 8 Noot Capital considers whether a) women are in positions of leadership: b) women make up at least 30% of employees or members of the other or againzation has policy and programs that benefit women, such as material health or breast cancer screening. Their long-term goal is to demonstrate the evidence as employees, leaders and enterpreneurs. Companies that employ a majority of workforce as women or that are creating a women ship, at least 00 percent of the board being female. Through the evidence of the companies that have early invested in an opportance of workforce as women or that are creating a service or product for women also come under whishly of lending to gender inclusive businesses and to sput the development of a financial market that services in promotive in the workforce as women or that are creating a service or product for women also come under which the service or product for women also come under which the service or product for women also come under which the service or product for women also come under which the service or product for women also come under which the service or product for women also come under which the service or product for women also come under which the service or product for women also come under which the service or product fo | Number companies in portfolio Portfolia have a special interest in appealing to women who own half off the wealth, buy the majority of products, but have arrely invested in and benefitted from start-up companies. They invest in companies where women make markets. In nearly every case, women would be on the executive team. Percent of female venture partners in the fund Percent of investment committee who is Portfolia have a special interest in appealing to women who was half off the wealth, buy the wards higgest problems. They believe that the next generation of extraordine that proposed in the executive team. Percent of female venture partners in the fund Percent of investment committee who is Portfolia have a special interest in appealing to women who was half of the wealth, buy the women that proposition of leadenship; b) women make up at least 30% of employees on members of the choperative and c) the organization has policy that the next generation of extraordine that are rectaing and programs that benefit women, such as maternal health or breast cancer streening, companies will find success through their relentless pursuit of mission, for the benefit of all communities with a serves these enterprises in perpetuity. Percent of female venture partners in the fund Percent of investment committee who is Percent of investment committee who is | nvestment target geography | US | US | Africa, Latin America, Indonesia | India, US, UK, Singapore | Indonesia, Philippines, Vietnam | Midwest and US |
| Portfolia have a special interest in appealing to women who own half of the wealth, buy the majority of products, but have rarely investing in female leaders using technology to and descriptions and conversations with our research team Portfolia have a special interest in appealing to women who own half of the wealth, buy the majority of products, but have rarely invested in adhenefitted from start-up companies. They invest in companies where women make markets. In nearly every case, women would be on the executive team. Portfolia have a special interest in appealing to women who own half of the wealth, buy the majority of products, but have rarely invested in adhenefitted from start-up companies. They believe that the next generation of extraordinary companies will find success through their elembers pursuit of mission, for the benefit of all earst 30% of employees or members of the cooperative and c) the organization has policy and programs that benefit women, such as mattern and will not be early stage, growth oriented, gender enterprises in the three countries. The criteria involves in the workforce as women or sparticipation in the workforce as women or that are creating a downership, at least 51 percent of the companies that employ a majority of workforce as women or that are creating a vomen or that are creating a very case, women or that are creating a very case, women or that are creating a vomen or that are creating a very case, women or that are creating a vomen or that are creating a | Portfolia have a special interest in appealing to women who own half of the wealth, buy the majority of products, but have rarely investing in female leaders using technology to fund descriptions and descriptions and conversations with our research team Summary of firm gender highlights, based on fund descriptions and conversations with our research team Percent of female venture partners in the fund Percent of female venture partners in the fund Percent of investment committee who is Portfolia have a special interest in appealing to women who own half of the wealth, buy the majority of products, but have rarely invested in companies. They believe that the next generation of extraordinary companies will find success through their elements of the eleast 30% of employees or members of the cooperative and c) the organization has policy and programs that benefit women, such as maternal health or breast cancer excreening. Their long-term goal is to demonstrate the eleast purpose. The least some or that are restaing a communities. In nearly every case, women would be on the executive team. Percent of female venture partners in the fund Percent of investment committee who is Portfolia have a special interest in appealing to women alse of the wealth, buy the majority of products, but have rarely invested in companies. They believe that the next generation of extraordinary companies will find success through their investing in female leaders using technology to obvert we would be on the east 30% of employees or members of the cooperative and c) the organization has policy and increase women's participation in the workforce as employees, leaders and the enterprises in the three countries. The criteria companies that the next generation of extraordinary companies will find success through their cleanes surject to obtain the more funder participation in the workforce as employees, leaders and the representation of mission, for the benefit of all cleares on the management team and very retirement of the workforce as | Standardized investment target geography | North America | North America | Africa, Latin America, Asia | Asia, North America, Europe | Asia | North America |
| Portfolia have a special interest in appealing to women who own half of the wealth, buy the majority of products, but have rarely investing in female leaders using technology to fund descriptions and conversations with our research team Summary of firm gender highlights, based on fund descriptions and conversations with our research team In nearly every case, women would be on the executive team. Executive team. Portfolia have a special interest in appealing to women who own half of the wealth, buy the majority of products, but have rarely investing in female leaders using technology to solve the world's biggest problems. They believe that the next generation of extraordinary companies will find success through their elembers of the executive team. Their long-term goal is to demonstrate the evidence product for women also communities. The criterias in the workforce as employees, leaders and an opportant women owning at least 51 percent of the operation of workforce as women's participation in the workforce as employees, leaders and an opportant women with a majority of world-force as women or that are creating a of workforce as women or that are creating a telephole women, such as majority of world-force as women or that are creating a telephole women, such as majority of world-force as women or that are creating a vomen of that are creating a vomen of that are creating a telephole women, such as majority of world-force as women or that are creating a to workforce as women or that are creating a vomen of the workforce as women or that are creating a telephole women, such as majority of world-force as women or that are creating a to workforce as women or that are creating a to workforce as women or that are creating a to workforce as women or that are creating a to workforce as women or that are creating a to workforce as women or that are creating a to workforce as women or that are creating a to workforce as women or that are creating a to workforce as women or that are creating a to workforce as women or | Portfolia have a special interest in appealing to women who own half of the wealth, buy the majority of products, but have rarely invested in and benefitted from startup companies. They invest in companies where women make markets. In nearly every case, women would be on the executive team. Percent of female venture partners in the fund Percent of female venture partners in the fund Percent of investment committee who is Portfolia have a special interest in appealing to women as penalty of products, but have rarely invested in and benefitted from the world's biggest problems. They believe that the next generation of extraordinary companies will find success through their released some of the world's biggest problems. They believe that the next generation of extraordinary companies will find success through their released some of the same than the leaders using technology to solve the world's biggest problems. They believe that the next generation of extraordinary companies will find success through their released some of the same than the part of the world's biggest problems. They believe that the next generation of extraordinary companies will find success through their released some or make may be a deadership; by women make up at least 30% of employees or members of the cooperative and c) the organization has policy and programs that benefit women, such as maternal believes that the next generation of extraordinary companies will find success through their released some or make up at least 30% of employees or members of the cooperative and c) the organization has policy and programs that benefit women, such as maternal believes to employees, leaders and the repertues. Companies that employ a majority of workforce as women or that are creating a workform, and the time workforce as women or that are creating a workform, and the time workforce as women or that are creating a workform, and the time workforce as women or that are creating and the world in the workforce as women or that are creating and the ve | Number companies in portfolio | 0 | 11 | 127 | 8 | 0 | 3 |
| | fund 100% 67% Not provided 100% 86% Percent of investment committee who is 100% 50% Not provided 50% 0% | | | Rethink Impact are a venture capital firm | positions of leadership; b) women make up at | | risk capital to women-led small and medium-sized | |
| 100% 67% Not provided 100% 86% | 100% 50% Not provided 50% 0% | und descriptions and conversations with our esearch team | majority of products, but have rarely invested in and benefitted from start-up companies. They invest in companies where women make markets. In nearly every case, women would be on the | investing in female leaders using technology to solve the world's biggest problems. They believe that the next generation of extraordinary companies will find success through their relentless pursuit of mission, for the benefit of all | cooperative and c) the organization has policy and programs that benefit women, such as maternal health or breast cancer screening. Their long-term goal is to demonstrate the viability of lending to gender inclusive businesses and to spur the development of a financial market | gender parity and increase women's participation in the workforce as employees, leaders and entrepreneurs. Companies that employ a majority of workforce as women or that are creating a service or product for women also come under | includes the firm having either (1) one or more women owning at least 51 percent of the company, or (2) at least 20 percent female ownership, at least one senior manager and 30 percent of the board being female. Through the Fund, SEAF is also committed to learning how gender patterns affect its ability to deploy capital | Sofia Angel Fund II understands the exceptional innovation and value that women entrepreneurs bring to technology ventures. The Fund seeks early stage, growth oriented, gender diverse entrepreneurial companies that have women leaders on the management team and who own equity in the business. |
| 100% 50% Not provided 50% 0% | | und descriptions and conversations with our esearch team | majority of products, but have rarely invested in and benefitted from start-up companies. They invest in companies where women make markets. In nearly every case, women would be on the executive team. | investing in female leaders using technology to solve the world's biggest problems. They believe that the next generation of extraordinary companies will find success through their relentless pursuit of mission, for the benefit of all communities. | cooperative and c) the organization has policy and programs that benefit women, such as maternal health or breast cancer screening. Their long-term goal is to demonstrate the viability of lending to gender inclusive businesses and to spur the development of a financial market that serves these enterprises in perpetuity. | gender parity and increase women's participation in the workforce as employees, leaders and entrepreneurs. Companies that employ a majority of workforce as women or that are creating a service or product for women also come under their investment portfolio. | includes the firm having either (1) one or more women owning at least 51 percent of the company, or (2) at least 20 percent female ownership, at least one senior manager and 30 percent of the board being female. Through the Fund, SEAF is also committed to learning how gender patterns affect its ability to deploy capital to women-led businesses world-wide. | innovation and value that women entrepreneurs bring to technology ventures. The Fund seeks early stage, growth oriented, gender diverse entrepreneurial companies that have women leaders on the management team and who own |
| | Categorization GC GM QGM GM QGM | und descriptions and conversations with our esearch team Percent of female venture partners in the und Percent of investment committee who is | majority of products, but have rarely invested in and benefitted from start-up companies. They invest in companies where women make markets. In nearly every case, women would be on the executive team. | investing in female leaders using technology to solve the world's biggest problems. They believe that the next generation of extraordinary companies will find success through their relentless pursuit of mission, for the benefit of all communities. | cooperative and c) the organization has policy and programs that benefit women, such as maternal health or breast cancer screening. Their long-term goal is to demonstrate the viability of lending to gender inclusive businesses and to spur the development of a financial market that serves these enterprises in perpetuity. Not provided | gender parity and increase women's participation in the workforce as employees, leaders and enterpreneurs. Companies that employ a majority of workforce as women or that are creating a service or product for women also come under their investment portfolio. 100% | includes the firm having either (1) one or more women owning at least 51 percent of the company, or (2) at least 20 percent female ownership, at least one senior manager and 30 percent of the board being female. Through the Fund, SEAF is also committed to learning how gender patterns affect its ability to deploy capital to women-led businesses world-wide. 86% | innovation and value that women entrepreneurs bring to technology ventures. The Fund seeks early stage, growth oriented, gender diverse entrepreneurial companies that have women leaders on the management team and who own equity in the business. |

SoGal Ventures The 22 Capital Group The Helm The JumpFund True Wealth Ventures TWV Capital Management



Firm name

The JumpFund WOMEN INVESTING IN WOMEN





| Firm location (City and/or country) | New York/Singapore | Los Angeles, CA (US) | New York City, NY and Los Angeles, CA (US) | Chattanooga, TN (US) | Austin, TX (US) | Texas (US) |
|--|--|--|---|--|---|---|
| Standardized firm Location (if US, then state. | California | California | New York, California | Tennessee | Texas | Texas |
| Otherwise, country) | California | California | New York, California | 1 ennessee | 1 exas | Texas |
| Fund name | SoGal Ventures Fund I | 22 Capital | Helm Fund I | JumpFund II, LP | True Wealth Ventures Fund I | Texas Women Ventures |
| First fund, second, etc. | First fund | First fund | First fund | Second fund | First fund | Second fund |
| Asset class | Venture Capital | Venture Capital/Private Equity | Venture Capital | Venture Capital | Venture Capital | Venture Capital/Private Equity |
| Investment vehicle | Equity | Equity | Equity | Equity | Convertible debt, Equity | Subordinated debt with warrants, Subordinated debt with bonus structure, Equity, Dequity™ |
| Inception date (year only) | 2017 | 2017 | 2017 | 2017 | 2015 | 2005 (ML emailed SB 8/29) |
| Fund size (individually) | \$15 million | \$100 million | \$2.5 - \$3.5 million | \$6 million | \$20 million | \$30 million |
| Fund size (USD) | \$15,000,000.00 | \$100,000,000.00 | Not provided | \$6,000,000.00 | \$20,000,000.00 | \$30,000,000.00 |
| Fully raised? | No | Not provided | No | No | No | Yes |
| Percent of fund raised | Not provided | Not provided | 25 | 42.5 | 50 | 100 |
| Investment minimum | \$500,000 | Not provided | \$50,000 | \$50,000 | Individuals: \$250,000 / Entities: \$400,000 | \$100,000 |
| Investment minimum (USD) | \$500,000.00 | Not provided | \$50,000.00 | \$50,000.00 | \$325,000,50 | \$100,000.00 |
| Investment stage | Pre-Seed to Series A | Growth stage | Seed stage | Seed, Early stage | Early stage | Growth stage |
| mvestment stage | Fie-Seed to Selies A | Growth stage | Seed stage | Seed, Early stage | Earry stage | Growth stage |
| Sector/industry focus | Consumer tech, digital health, AI-powered SaaS | Manufacturing | Technology-enabled, sector agnostic | Various | Consumer health and sustainable products and technologies | Cybersecurity, Manufacturing, Distribution/wholesale, Process services |
| Standardized sector focus | Technology | Manufacturing | Technology | No specific sector focus | Health, Technology, Cleantech | Manufacturing, Technology, Services |
| Investment size (fund into co.) | \$50,000 - \$350,000 | Not provided | \$250,000 | \$200,000 - \$500,000 | \$250,000 - \$500,000 | \$1 million - \$5 million |
| Investor geography | US, Asia | US | US | US | US | US |
| Investment target geography | Global with a focus on US and Asia | Southern California | North America | Southeast US | Texas | Texas and Southwest US |
| Standardized investment target geography | North America, Asia | North America | North America | North America | North America | North America |
| Number companies in portfolio | 10 | 0 | 0 | 19 | 2 | 9 |
| Summary of firm gender highlights, based on fund descriptions and conversations with our research team | SoGal Ventures is a female-led millennial venture capital firm. They believe in 'the power of diversity, borderless commerce, and human- centric design." | The 22's investment strategy is to diversify markets, targeting (not exclusively) women and minority-owned companies and creating jobs. ¹ | Female CEO mandate for all fund investments; greater than 50% female LP base; All female team | JumpFund invest women's capital in female-led companies with growth potential in order to generate a strong financial return and elevate the role of women in business, while addressing the gender funding gap of companies located in the South East United States. Entrepreneurs seeking investment must run a female-led business, ideally with a woman in a C-level role with significant equity. | The strategy of this fund is to invest in more women leaders who have proven to financially outperform in markets where women are making the vast majority of purchase decisions with a focus on high-growth greener and healthier products and businesses. | The TWV mission is three-fold: 1) Invest in and promote investment in women- led companies; 2) Provide attractive returns to investors and 3) Support the development of the next generation of successful women entrepreneurs. |
| Percent of female venture partners in the fund | 100% | 75% | 100% | 100% | 100% | 96% |
| Percent of investment committee who is female | 100% | 75% | 100% | 100% | 100% | 85% |
| Categorization | GC | GC | QGM | GM | QGM | QGM |
| | - | | | | | |

Women's Venture Capital Fund

Women's Venture Capital Fund

Women's World Banking

Xxcelerate

Firm name









| Firm location (City and/or country) | Portland, OR (US) | Portland, OR (US) | New York City, NY (US) | Portland, Oregon (US) |
|--|---|---|--|---|
| Standardized firm Location (if US, then state. | | | | |
| Otherwise, country) | Oregon | Oregon | New York | Oregon |
| Fund name | Women's Venture Capital Fund | Women's VC Fund II | Women's World Banking Capital Partners, LP | XXcelerate fund |
| First fund, second, etc. | First fund | Second fund | First fund | First fund |
| Asset class | Venture Capital | Venture Capital | Private Equity | Revolving loan fund |
| Investment vehicle | Equity | Equity | PE Fund | Debt |
| Inception date (year only) | 2011 | 2017 | 2012 | 2017 |
| Fund size (individually) | N/A | N/A | \$50 million | \$5 million |
| Fund size (USD) | Not provided | Not provided | \$50,000,000.00 | \$5,000,000.00 |
| Fully raised? | Yes | No | Yes | No |
| Percent of fund raised | 100 | 50 | 100 | Not provided |
| Investment minimum | \$250,000 | \$250,000 | \$100,000 | \$50,000 |
| Investment minimum (USD) | \$100,000.00 | \$250,000.00 | \$100,000.00 | \$50,000.00 |
| Investment stage | Early stage | Early stage | Growth stage | Growth Stage |
| Sector/industry focus | Enterprise, SaaS, Consumer internet, Educational technology | Enterprise, SaaS, Consumer internet, Educational technology | Inclusive financial institutions | Sector agnostic |
| Standardized sector focus | Technology | Technology | Financial services | No specific sector focus |
| Investment size (fund into co.) | \$500,000 - \$1.5 million | \$500,000 - \$2 million | \$1 million - \$7.5 million | \$50,000 - \$250,000 |
| Investor geography | US | US | US, Europe, Latin America | US |
| Investment target geography | West coast of US | West coast of US | Global | Oregon |
| Standardized investment target geography | North America | North America | Global | North America |
| Number companies in portfolio | 8 | n/a | 7 | Not provided |
| Summary of firm gender highlights, based on fund descriptions and conversations with our research team | The Fund capitalizes on the expanding pipeline of women entrepreneurs leading gender diverse teams and creating capital efficient, high growth companies in digital media and sustainable products and services. The WVCF sees huge, scalable potential for entrepreneurs who are creating products and services for an underserved, evolving and lucrative market of female consumers. | women entrepreneurs leading gender diverse teams and creating capital efficient, high growth companies in digital media and sustainable products and services. The WVCF sees huge, scalable potential for entrepreneurs who are | Women's World Banking Capital Partners is a women-focused and women-managed microfinance equity fund. It's a private equity limited partnership that makes direct equity investments in women-focused financial institutions. WWB believe that investors can influence institutions to ensure that women are part of their growth strategy and future profitability. | The XXcelerate Fund supports women entrepreneurs in Oregon. Our goal is threefold: more women-owned businesses that are bankable, investable, or profitable and independent. It's capital designed to fit the needs of women and underrepresented founders. |
| | | | | |
| Percent of female venture partners in the fund | 75% | 75% | 33% | 100% |
| · | 75% 75% | 75% 75% | 33% 67% | 100% |